

# Uncertainty Modeling in Multiple Dimensions for Value Methodology

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What is uncertainty?

"...a lack of knowledge about current and future information and circumstances."

# what is risk?



...a “risk” represents an uncertain event that could impact the project. Risks may have either positive or negative outcomes.



People are really bad at dealing  
with risk and uncertainty...

Why is this so?

# REASON #1



People percieve time in different ways

PRESENT

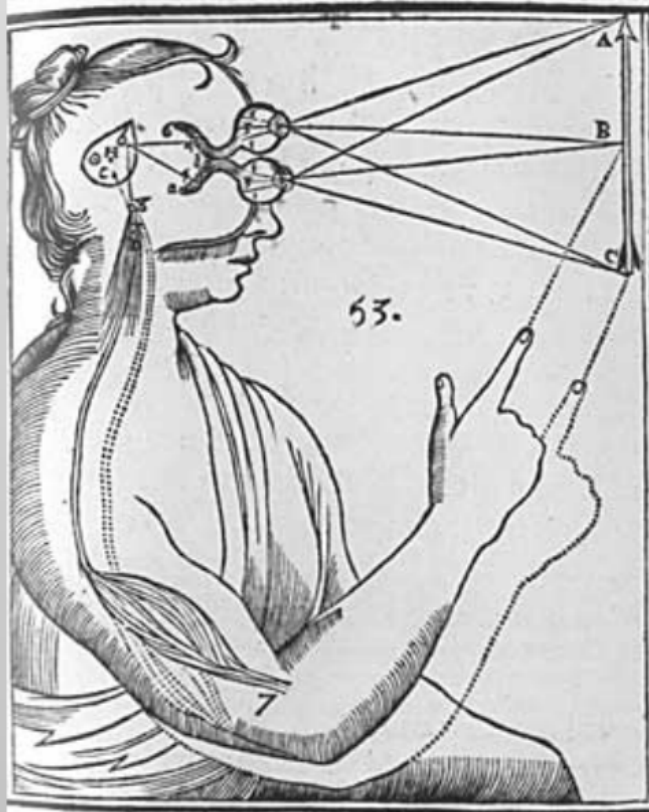


FUTURE



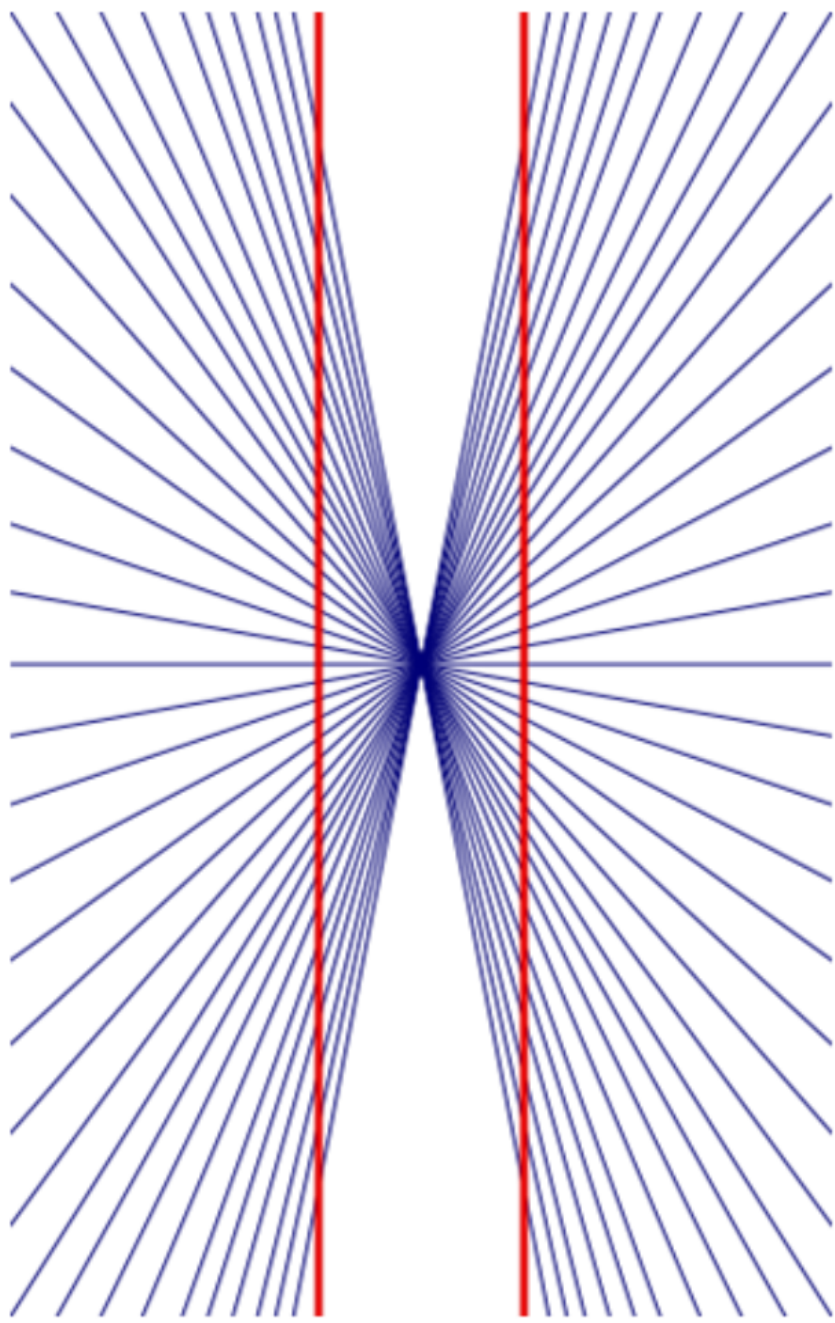
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# REASON #2



time lag between sight and cognitive perception





# Reason #3



cognitive biases warp our reality...



# Question:

Imagine that the U.S. is preparing for the outbreak of a strain of bird flu which is expected to kill 60,000 people. Two alternative programs to combat the disease have been proposed.

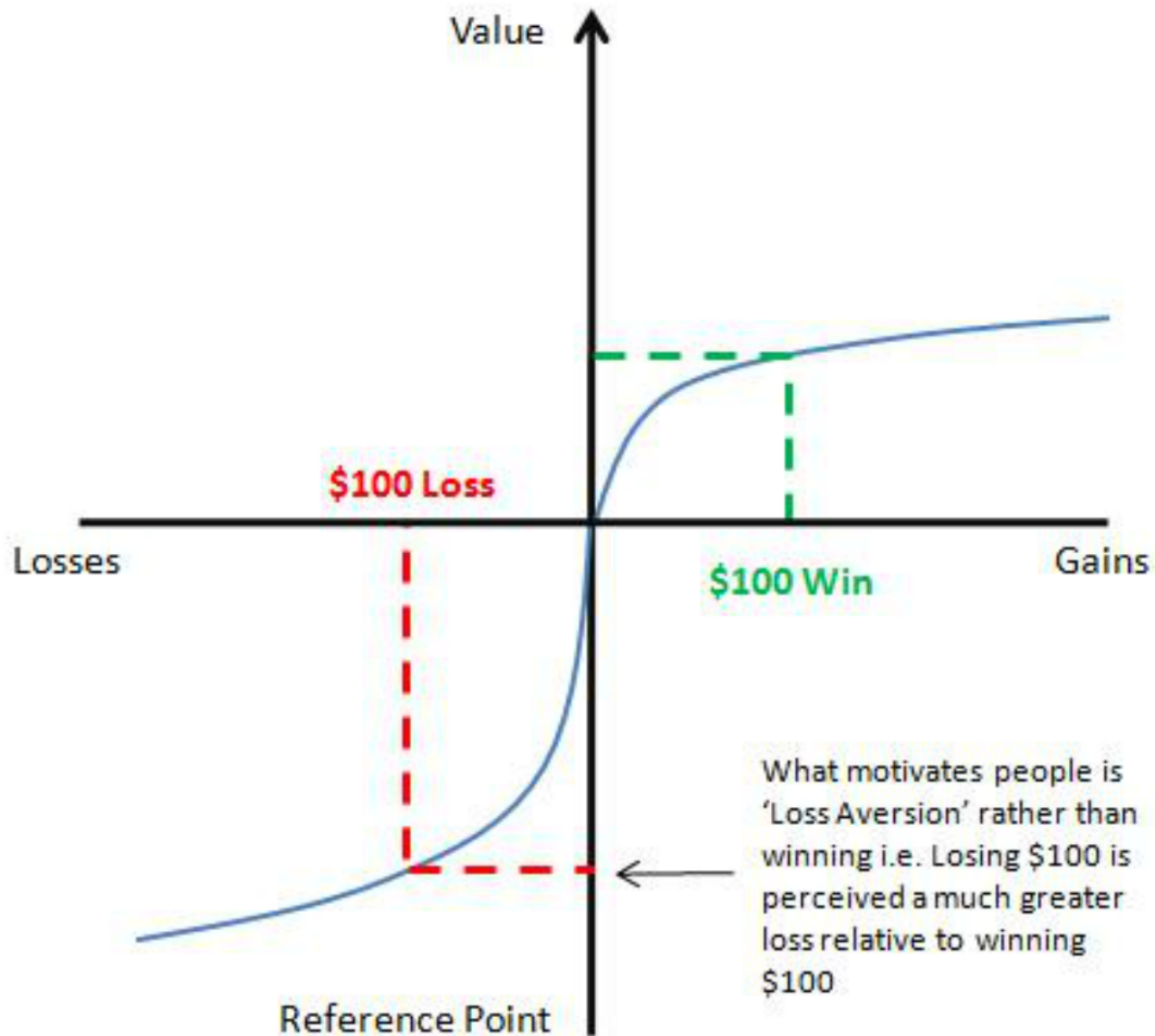
## Which would you choose?

- If program A is adopted 20,000 people will be saved
- If program B is adopted there is a 33% probability that 60,000 people will be saved and a 66% probability that no people will be saved.

## Which would you choose?

- If program C is adopted 40,000 people will die
- If program D is adopted there is a one third (33%) probability that nobody will die and a two-thirds (66%) probability that 60,000 people will die.

# Kahneman and Tversky: Prospect Theory applied to gambling wins/losses

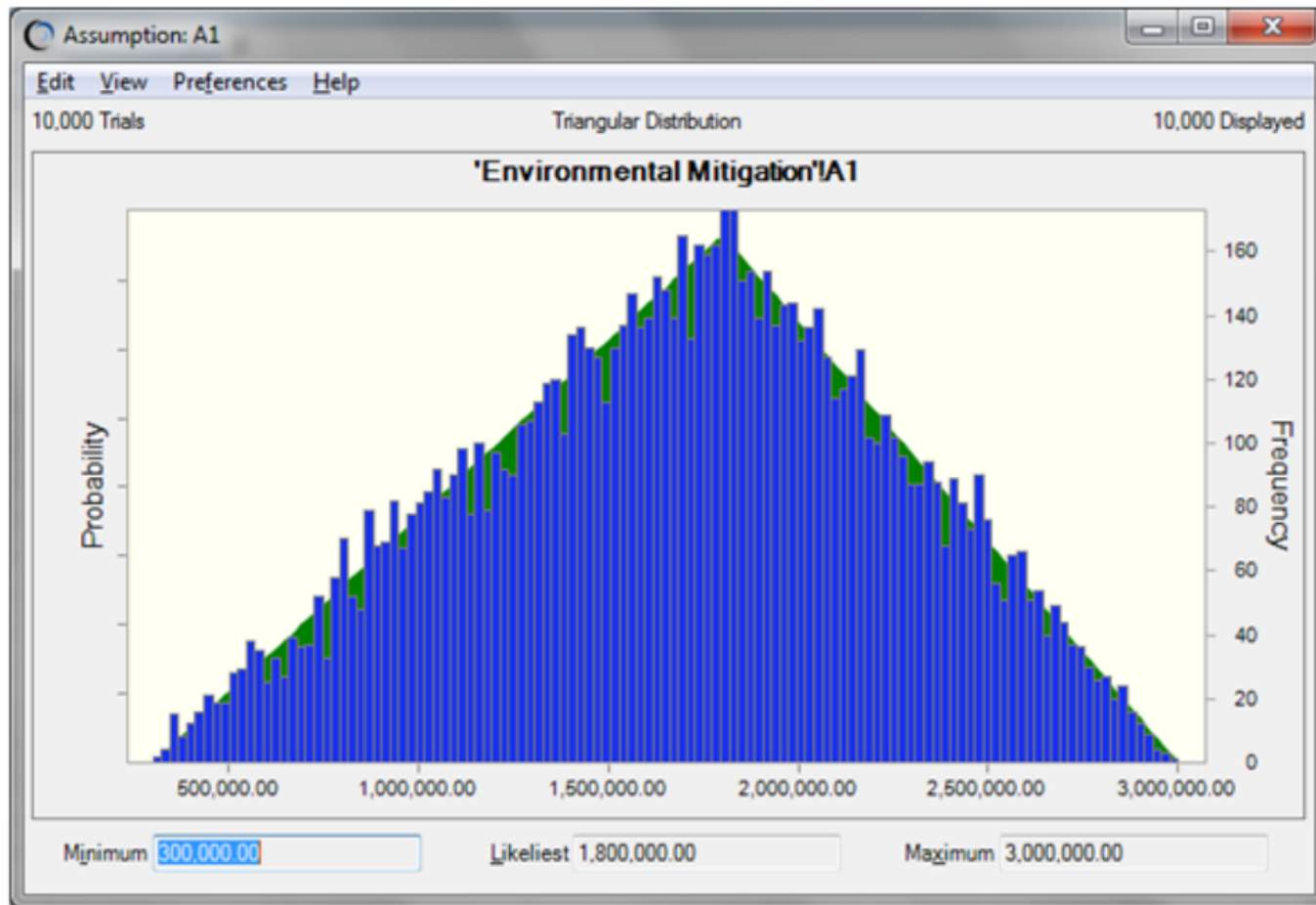


# Equations for Value

$$V_f(P, C, t)_{total} = \frac{\sum_{n=1}^N P_n \cdot \alpha}{\sum_{n=1}^N [(C_n \cdot \alpha) + (t_n \cdot \alpha)]}$$

$$V_f(P, C, t)_{total} = \sum_{n=1}^N [W_P \cdot (P_n \cdot \alpha) + W_C \cdot \left(\frac{1}{C_n} \cdot \alpha\right) + W_t \cdot (t_n \cdot \alpha)]$$

# RANGE Estimation





## Toyota Prius



## Ford Fiesta



<b>Purchase Price</b>	<b>\$21,650</b>	<b>Purchase Price</b>	<b>\$13,320</b>
<b>Transmission</b>	<b>Automatic</b>	<b>Transmission</b>	<b>Manual</b>
<b>Mileage (City/Highway)</b>	<b>51 mpg / 48 mpg</b>	<b>Mileage (City/Highway)</b>	<b>28 mpg / 37 mpg</b>
<b>Fuel Costs</b>	<b>\$3.25 (reg. gas)</b>	<b>Fuel Costs</b>	<b>\$3.25 (reg. gas)</b>
<b>Cost for Oil Change</b>	<b>\$35.00</b>	<b>Cost for Oil Change</b>	<b>\$35.00</b>
<b>20,000 mile Service (yr. 2)</b>	<b>\$513.00</b>	<b>20,000 mile Service (yr. 2)</b>	<b>\$271.00</b>
<b>40,000 mile Service (yr. 3)</b>	<b>\$763.00</b>	<b>40,000 mile Service (yr. 3)</b>	<b>\$432.00</b>
<b>60,000 mile Service (yr. 4)</b>	<b>\$1,441.00</b>	<b>60,000 mile Service (yr. 4)</b>	<b>\$419.00</b>
<b>75,000 mile Service (yr. 5)</b>	<b>\$722.00</b>	<b>75,000 mile Service (yr. 5)</b>	<b>\$944.00</b>
<b>Monthly Insurance</b>	<b>\$108.75</b>	<b>Monthly Insurance</b>	<b>\$106.00</b>
<b>Salvage Value</b>	<b>\$13,553.00</b>	<b>Salvage Value</b>	<b>\$5,241.00</b>

Period - 6 years

Interest Rate - 5%

# Deterministic LCC Values

Prius = \$26,572

Fiesta = \$25,864

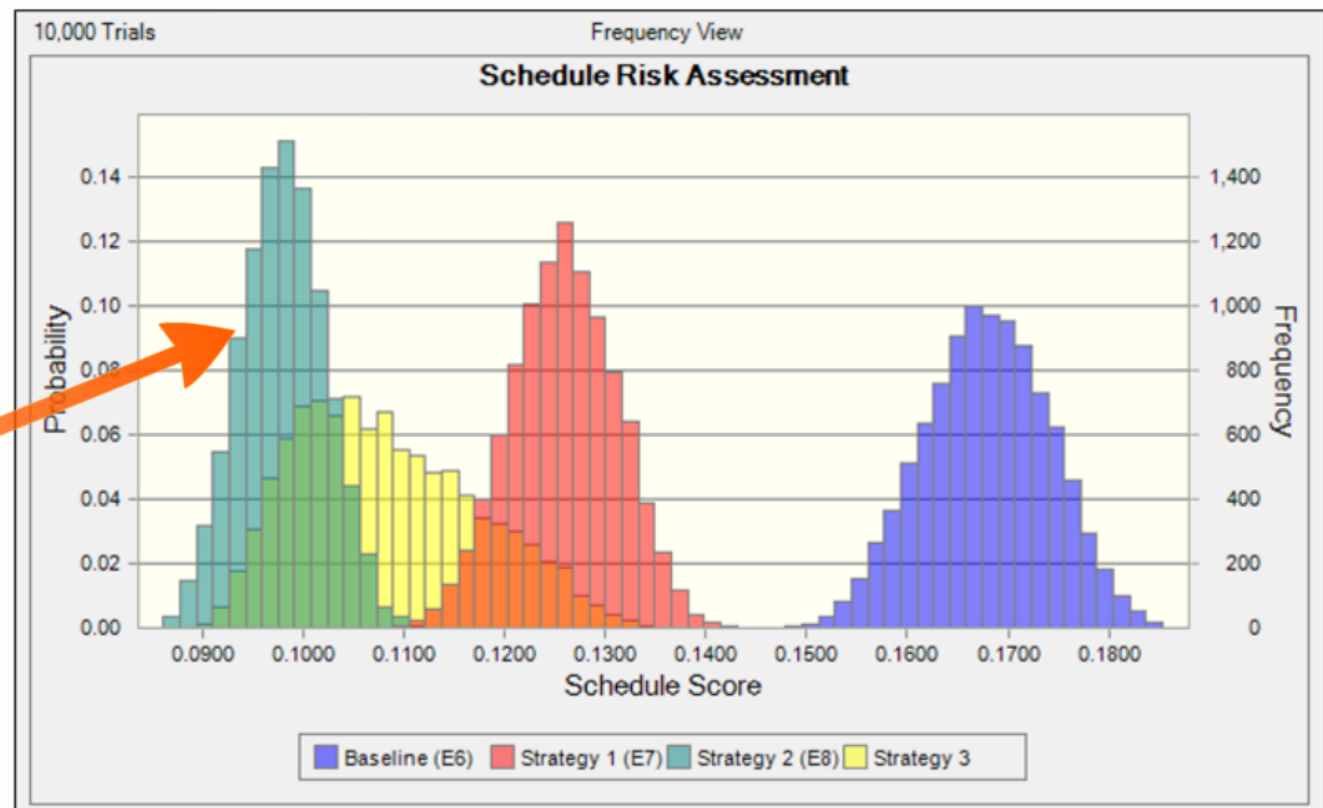
Fiesta = \$708 less expensive

## Deterministic Values

<i>Priorities:</i>	Cost	0.50	Schedule	0.50	
Alternatives	Costs	Rating	Schedule (Months)	Rating	Total Score
Baseline	30,300,000	0.1345	24	0.1714	0.3060
Strategy 1	29,128,000	0.1293	18	0.1286	0.2579
Strategy 2	26,495,000	0.1176	14	0.1000	0.2176
Strategy 3	26,693,000	0.1185	14	0.1000	0.2185
Total	112,616,000		70		1.0000

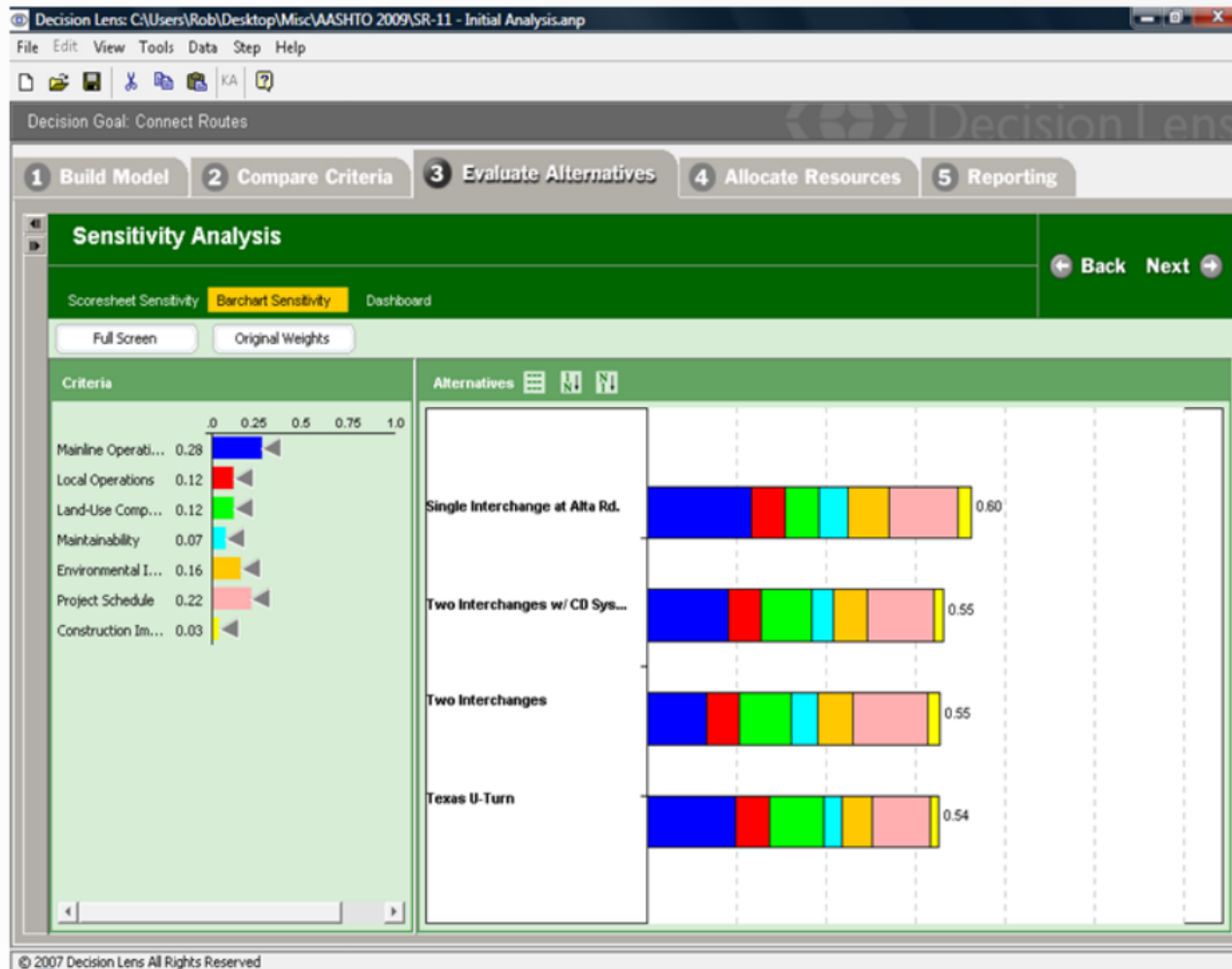
**Strategy 2 and 3 appear to be nearly identical...**

# Schedule Values Considering Risk



**Strategy 2  
dominates  
Strategy 3**

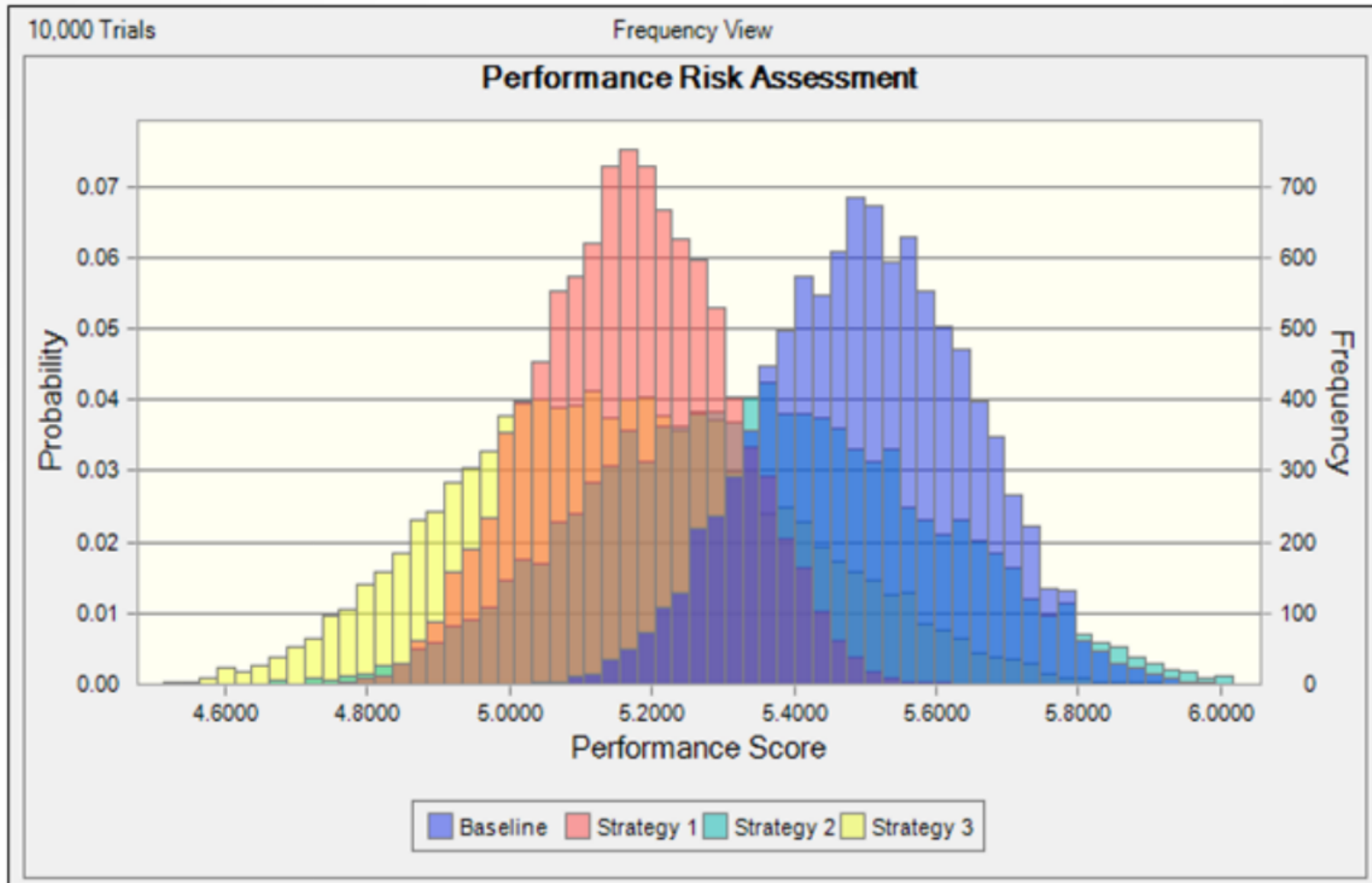
# Sensitivity Analysis



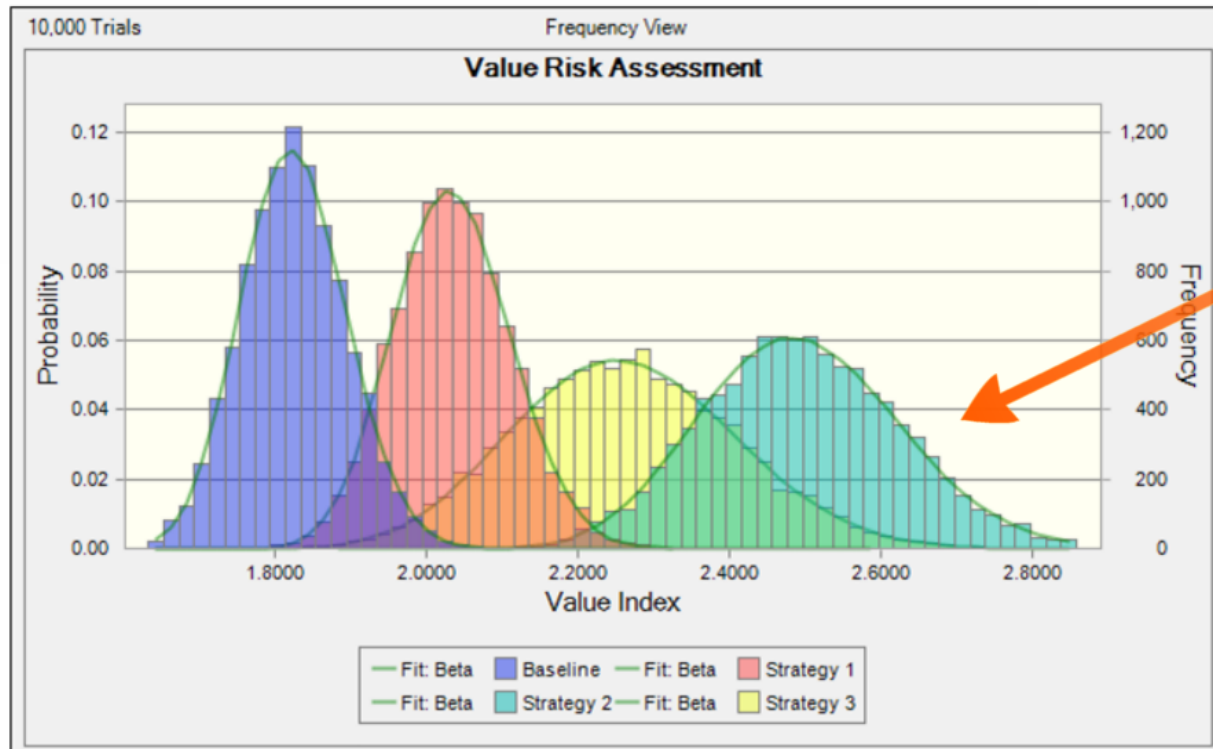
# Deterministic Performance Values

	Baseline	VM Strategy 1	VM Strategy 2	VM Strategy 3
Nordahl Rd. - Traffic Ops.	0.841452	0.841452	0.841452	0.841452
Pedestrian Circulation	0.461122	0.461122	0.461122	0.461122
Bicycle Circulation	0.520668	0.520668	0.520668	0.520668
Nordahl Rd. - Geometry	0.833331	0.833331	0.833331	0.833331
Visual Impacts	0.603952	0.603952	0.603952	0.671058
Traffic Impacts to Nordahl Rd.	0.495538	0.555603	0.300326	0.300326
Traffic Impacts to SR-78	0.465260	0.474755	0.569706	0.465260
Temp. Environmental Impacts	0.122669	0.122669	0.122669	0.143460
Maintainability	0.802554	0.802554	0.802554	0.802554
<b>TOTAL PERFORMANCE SCORES</b>	5.15	5.22	5.06	5.04

# Performance Values Considering Risk



# Value Comparison Considering Risk



**Strategy 2  
dominates**



**CLUELESS**

**IS NO**

**EXCUSE**

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